

25 Largest California Schools

By USA Funds Loan Volume

Art Institute of California
 Chapman University
 ITT Technical Institute
 University of California, Los Angeles
 University of La Verne
 Pepperdine University
 Alliant International University
 Fashion Institute of Design & Merchandising
 Universal Technical Institute
 Westwood College
 DeVry University
 Argosy University
 Azusa Pacific University
 University of Redlands
 University of San Diego
 California Lutheran University
 Fuller Theological Seminary
 Biola University
 Fielding Graduate University
 California Institute of the Arts
 Vanguard University of Southern California
 Southern California University of Health Sciences
 Chapman University School of Law
 Concordia University in Irvine
 California Baptist University

10 Largest Lenders

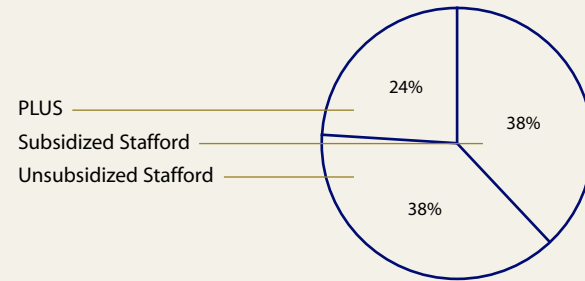
By Loan Volume

Served by USA Funds in California

Sallie Mae Education Trust
 Wells Fargo Bank
 J.P. Morgan Chase
 AMS Education Loan Trust
 Nellie Mae
 ALL Student Loan
 Bank of America
 Citibank Student Loans
 University of La Verne
 Brazos

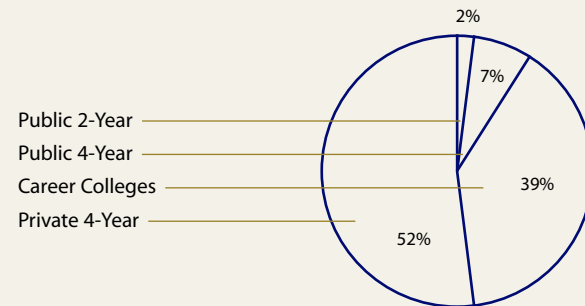
USA Funds' California Loan Volume

By Loan Type



USA Funds' California Loan Volume

By Institution Type



USA Funds® is the nation's leading education-loan guarantor. A nonprofit corporation, USA Funds works to enhance postsecondary-education preparedness, access and success by providing and supporting financial and other valued services.



www.usafunds.org

USA Funds 2007 Annual Report to California



USA Funds® is the nation's leading guarantor of federal education loans. In its efforts to enhance higher-education preparedness, access and success, USA Funds partners with schools, lenders, students, parents and community organizations.

In California, during the fiscal year ending Sept. 30, 2007, USA Funds guaranteed nearly \$1.2 billion in new education loans to more than 108,000 borrowers — including Federal Stafford loans for nearly 90,000 students and Federal PLUS loans for more than 18,000 parents and students. USA Funds served 176 postsecondary institutions in California.

USA Funds works with California schools and lenders to help reduce student-loan defaults. The most-recent default measure, the 2005 cohort-default rate, was 2.58 percent for California borrowers with USA Funds-guaranteed loans, compared with the default rate of 4.5 percent recorded among all California student-loan borrowers. The cohort-default rate measures the percentage of students who entered repayment on their education loans during a given federal fiscal year and defaulted on their loans prior to the end of the following fiscal year.

Debt-management initiatives

To partner with postsecondary institutions in their debt-management efforts, USA Funds in 2007 provided a broad spectrum of services in California, including the following:

- ◇ USA Funds' debt-management consultants assisted 66 California schools in their work to curb student-loan defaults.

- ◇ To equip postsecondary institutions to teach their students to manage their time and money wisely while they are on campus and after graduation, USA Funds offers the USA Funds Life Skills® financial-literacy course. Approximately 65 schools in California have implemented USA Funds Life Skills, with 35 schools in the state ordering the program’s materials in 2007.

- ◇ Sixty-six schools in California use USA Funds Debt Manager®, a Web-based tool that helps schools stay in contact with student-loan borrowers during school and after graduation. USA Funds Debt Manager assists with e-mail, call or letter campaigns to borrowers experiencing repayment difficulties.

- ◇ USA Funds Loan Counselor® is a suite of custom counseling products that helps schools fulfill all federal requirements for loan counseling and simplifies Stafford-loan entrance and exit counseling with one online program. Eight schools in California are taking advantage of the tool’s entrance-counseling component, USA Funds Stafford Loan GuideSM. Seven California schools offer USA Funds Student Loan Transition GuideSM, which provides exit counseling. In 2007 nearly 1,200 counseling sessions were completed on USA Funds Loan Counselor in California.

- ◇ To give schools greater flexibility as they help students track their education loans, USA Funds supports the Borrower Debt Management Information Service. Schools often use the service during student-loan exit counseling with borrowers.

- ◇ USA Funds conducted nine debt-management workshops in California to help schools learn more about USA Funds Life Skills, and about student retention and its role in default prevention. A total of 412 higher-education professionals took part in workshops in Fresno, Riverside and San Bernardino.

USA Funds also supports a variety of other programs for California schools, lenders, students and families, and their communities. The following are some highlights from 2007:

California advisory council

To ensure that its services meet the needs of postsecondary education in California, USA Funds receives guidance from a California financial-aid advisory council. The council includes financial-aid administrators for California colleges and universities and representatives of lending institutions. Additionally, USA Funds’ national advisory council includes a California financial-aid professional.

Staff-training opportunities

USA Funds helps colleges and lenders comply with program regulations and keeps them informed of policy developments and improved services through a wide array of training opportunities, including free workshops in California. During fiscal 2007 USA Funds conducted 16 financial-aid workshops — in Fresno, Irvine, Oakland, Pasadena, Riverside, Sacramento, San Diego and Woodland Hills — for a total of 519 participants. Financial-aid administrators from 27 California postsecondary-school campuses took advantage of USA Funds University online-learning courses during 2007, with 719 learner sessions recorded.

Fifteen education-lending professionals attended USA Funds Education-Lender Forums in Los Angeles and San Francisco to stay up to date on developments in the education-finance marketplace.

Scholarship support

The USA Funds Access to Education Scholarships® program awarded 876 new and renewal scholarships totaling nearly \$1.3 million to deserving college-bound students in California for the 2007-2008 academic year. These scholarships assist students in financial need — particularly those who are either members of ethnic-minority groups or are physically disabled — as they finance their higher education.

Under the USA Funds Scholars program, USA Funds awarded \$15,000 in scholarships to 10 graduating seniors from 10 California high schools. USA Funds Scholars are outstanding students in USA Funds’ designated states and in communities in which USA Funds has offices.

Early awareness programs

In late 2007 USA Funds introduced USA Funds Consejos, a program designed to encourage Latino middle-school students and their families to prepare for and pursue higher education. USA Funds Consejos provides Latino students and their families more-complete information about the value of post-secondary education, the education options available to them, and the availability of financial aid.

Twenty-seven California schools and organizations took advantage of USA Funds Unlock the Future®, which introduces students and their families to the benefits of and options for education after high school.

California schools and community- and faith-based organizations may order these early awareness-program materials at no cost.

Community-colleges initiative

More than 200 representatives from California community colleges attended the conference “Bridges to the Heart of Student Success.” The event is part of a USA Funds-supported project aimed at bolstering student preparedness and success at California’s community colleges. The initiative also included the presentation of the USA Funds Retention Award to Joann Jelly of Barstow Community College, for her studies and work in ensuring greater retention and success of BCC students.

Tomás Rivera Policy Institute

USA Funds supports annual education conferences conducted by the Tomás Rivera Policy Institute. The fall-2006 conference featured the presentation of a USA Funds-commissioned report from *Excelencia* in Education. The report, *California Policy Options*, highlights institutional and policy recommendations to enhance postsecondary access and success for California students, with a focus on Latinos.

Puente Project

The Puente Project’s high-school program received funding from USA Funds. The project is an academic-preparation program aimed at increasing the number of educationally disadvantaged students who enroll in four-year colleges and universities, earn college degrees, and become community mentors and leaders. USA Funds’ support is funding ninth-grade leadership conferences, which focus on community involvement, careers, leadership skills and postsecondary education. More than 1,000 students took part in the spring events.

Steps to Success

A USA Funds grant to the Barrio Logan College Institute’s Steps to Success program helped more than 60 middle- and high-school students prepare and apply for college. Program activities provide assistance in preparing for college-admissions tests, finding financial aid for college, and selecting postsecondary schools.

UNITE-LA

A college-and-career convention from UNITE-LA received support from USA Funds. The organization, an affiliate of the Los Angeles Area Chamber of Commerce, hosted the event to educate approximately 10,000 students about the financial-aid and admissions processes for higher education.

‘La Habra Goes to College’

A USA Funds grant to Advance! funded “La Habra Goes to College,” an event at the La Habra Community Center in which hundreds of students and their families learn how to apply for college, complete financial-aid forms and hear about college life from students and local postsecondary-school representatives.

Elementary-student college visit

San Diego County elementary-school children experienced college life through a campus visit supported by USA Funds. The students visited California State University, San Marcos, through the I’m Going to College program, which seeks to increase college awareness for low-income students.

College-and-career-center materials

With the help of USA Funds, the college-and-career center of C.K. McClatchy High School in Sacramento expanded its catalog of reference and resource materials about financial aid and applying for college. USA Funds’ grant also supported a college fair for African-American students. The center serves thousands of students in grades nine-12.

Summerbridge Sacramento

USA Funds supported a Summerbridge Sacramento visit to the hands-on museum Exploratorium in San Francisco, to promote an interest in learning among the more than 80 participants. Summerbridge targets academically motivated students attending low-income middle schools.